

Date: 9/1/20

To: Mayor Bodnar
Members of Council
Department Heads

From: Doug Metzung

RE: Purchase of a new tow behind Air Compressor

The service department needs to replace our 1989 tow behind Air Compressor. This air compressor was purchased used in 1997 and has served us until late last year. I am asking to replace this unit with a new Sullair Model 185 from Southeastern Equipment Company for \$21,250.00.

Thank you for your consideration of this matter.

MAYFIELD VILLAGE REQUISITION

PO #: _____

REQ. #: 42028

VENDOR #: _____

DEPT.: Service

DATE: 9/3/20

VENDOR NAME: SOUTHEASTERN ROAD EQUIPMENT COMPANY

BILLING ADDRESS 1: _____

ADDRESS 2: _____

CITY, STATE, ZIP: _____

PHONE: _____

CONTACT: _____

TIN: _____

ITEM / SERVICE:

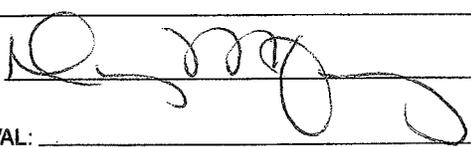
QUANTITY	UNIT	DESCRIPTION	PRICE/UNIT	AMOUNT
1		New SULLAIR 185 PORTABLE		19,950 ⁰⁰
		AIR COMPRESSOR		
		100' HOSE REEL & 100' HOSE		1,300 ⁰⁰

JUSTIFICATION OF NEED: REPLACEMENT of 1988 AIR COMPRESSOR

ACCOUNT #: _____

AMOUNT: \$21,250⁰⁰

REQUESTED BY: _____

DEPT. APPROVAL: 

MAYOR'S APPROVAL: _____

CLERK: _____ (Certification of Council Approval)

FINANCE DIRECTOR INITIAL: _____ NOTES: _____

July 16, 2020

SALESPERSON: Mike Kress
 CUSTOMER CONTACT: DOUG METZUNG

QUOTE PREPARED FOR:

MAYFIELD VILLAGE
 610 SOM CENTER RD
 MAYFIELD, OH 44143
 P: 440-442-5506

FACILITY QUOTED FROM:

8757 Tyler Blvd., Mentor, OH 44060
 Branch: (440) 255-6300
 Mobile: (440) 478-3364
 Email: mkress@southeasternequip.com

QUOTE INFORMATION:

Account Number: 963904

Eq # / Item #	Product Description	Hours	Product Notes	Total Price
	One (1) New Sullair Model 185 Portable Air Compressor		All Standard Equipment Low-fuel Shutdown LED Tail Lights 185 CFM @ 100 PSI 49HP Kubota Diesel	\$19,950.00
	Optional		Cold-Weather-Package	-\$275.00
	Optional		100' Hose Reel & 100' Hose Includes Long Drawbar	\$1,300.00
Total Price				\$21,525.00

\$21,250.00

NOTES:

F.O.B. Mentor, OH
 Special Pricing Expires July 28th, 2020.
 Current Availability: 4-6 Weeks

EQUIPMENT WARRANTY AND DELIVERY INFORMATION:

Warranty Type: Sold with standard manufacturer warranty.	Delivery Method:
Warranty Detail: Air Compressor: 12 Months Kubota Diesel: 24 Months or 2000 Hours, WCF.	Delivery Date:
	Delivery Info:

TRADE-IN EQUIPMENT:

Year	Serial #	Manufacturer	Model	Trade-In Allowance
Total Trade-In Estimate				0

QUOTE TOTALS*	
Total Equipment Price	\$21,525.00
Estimated Trade-In Allowance	\$0.00
Trade-In Difference	\$21,525.00
Applied Rent	
Carrying Charge	
Fuel, DEF & Other	
Freight/Trucking	
Title and License Fees	
Total Trade Payoff	\$0.00
Total Price Before Tax	\$21,525.00
Sales Tax	
FET Tax	
Total Amount Due	\$21,525.00
Down Payment	
Estimated Balance Due	\$21,525.00

Finance Rate Options (Estimate Only)

	Months	Rate	Estimated Cost
Term 1		%	
Term 2		%	
Term 3		%	
Term 4		%	
Term 5		%	



SULLAIR 185

Portable Lubricated Rotary Screw Air Compressors



ABOUT SULLAIR

For more than 50 years, Sullair has been on the leading edge of compressed air solutions. We were one of the first to execute rotary screw technology in our air compressors, and our machines are famous all over the world for their legendary durability. As the industry moves forward, Sullair will always be at the forefront with quality people, innovative solutions, and air compressors that are built to last.

Sullair is a leader in the industry since 1965 and has since expanded to a global international network to serve customers in every corner of the globe. Sullair has offices in Chicago and manufacturing facilities in the United States, China and India — all ISO 9001 certified to ensure the highest quality standards in manufacturing. In addition, Sullair's Service Centers are all ISO 9001, ISO 14001 and OHSAS 18001 certified.

RELIABILITY. DURABILITY. PERFORMANCE.

These are the pillars that drive the quality of Sullair air compressors. It's a promise of a world of compressed air solutions.

RELIABILITY

Customers who work with Sullair have found that the intangibles make all the difference — things like trust, confidence, and peace of mind. They go to work every day having full faith in their equipment, as well as the knowledge that dedicated distributors and Sullair personnel have their back every step of the way.

DURABILITY

Bulletproof. Built to last. However you spin it, Sullair compressors are in it for the long haul, driven by the design of the legendary air end. At jobsites all over the world — from construction to mining and more — you'll find Sullair compressors that have stood the test of time, running consistently today like they did on day one.

PERFORMANCE

You have high expectations for your operations, and we make machines that share your work ethic. Sullair portables get the job done with the innovations you want: compact design for enhanced maneuverability and improved fuel efficiency for extended run times.

THE NEXT GENERATION OF PORTABLE PERFORMANCE

SULLAIR 185 TIER 4 FINAL

The workhorse of our elite mobile fleet, the Sullair 185 has been reimagined with key features and critical advantages. We listened to your wants and needs, incorporating a variety of valued customer feedback into our modern design. As a direct result of your input, we've developed a product that is fully optimized and ready to hit the road.

Improved Sullair 14-series air end, continuing the tradition of reliable durability

- Integrated leak-free design
- Direct drive

Proven Kubota engine

- Tier 4 final emissions compliant
- Turbo-charged to handle high altitudes

Improved fuel efficiency with a 27-gallon fuel tank — up to 10 hours of use

Compact design for improved maneuverability

Easy service and maintenance

- Improved access to engine air filter and oil dipstick
- Consolidated fuse/relay box in one location

AWF® all-weather lubricant — Sullair 185 standard fill — to help keep your compressor running in extreme conditions

Enclosed large tool box to carry your Sullair air tools



TECHNICAL SPECIFICATIONS

FOR MORE INFORMATION, CONTACT YOUR LOCAL AUTHORIZED SULLAIR DISTRIBUTOR.

GENERAL

Model	49hp (T4F)
Actual Delivery — cfm (m ³ /min)	185 (5.2)
Rated Pressure — psig (bar)	100 (7)
Pressure Range, min — psig (bar)	80 (5.5)
Pressure Range, max — psig (bar)	125 (8.6)

ENGINE

Make & Model	KUB1803 (T4F)
Operating Speed — rpm	2720
Available Power — bhp (kW)	49 (36.5)
Displacement — in ³ (cm ³)	111 (1826)
Cooling System Capacity — gal (l)	2.75 (10.4)
Engine Oil Capacity — qts (l)	7.3 (6.9)
Fuel Tank Capacity — gal (l)	27 (102.195)
Electrical System Voltage	12
Battery Rating — CCA	1000

COMPRESSOR

Service Valves — No. (Size)	2 (¾")
Compressor Oil Capacity — gal (l)	2.1 (7.9)

DPO PACKAGE

Working Weight — lbs (kg)	2175 (987)
Dry Weight — lbs (kg)	1960 (889)
Length — in (mm)	130.8 (3322)
Width — in (mm)	59.2 (1504)
Height — in (mm)	58 (1473)
Track Width — in (mm)	50.9 (1293)
Max Towing Speed — mph (km/h)	55 (89)
Axle Rating — lbs (kg)	3700 (1678)
Tire Size	ST175/80D13

DLQ PACKAGE

Working Weight — lbs (kg)	1950 (845)
Dry Weight — lbs (kg)	1740 (789)
Length — in (mm)	79.3 (2014)
Width — in (mm)	40.7 (1034)
Height — in (mm)	47.8 (1214)

PERFORMANCE

Fuel Consumption 100% Load — gph (l/h)	2.7 (10.2)
Max. Operating Altitude — ft (m)	9000 (2743)